

21st Annual

PIEDMONT EARTH DAY FAIR 2026 Exhibitor Opportunities

Join 8,000+ Community Members for a fun and Educational day

Saturday, April 18, 2026 Winston-Salem Fairgrounds





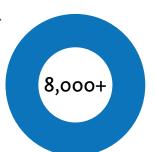




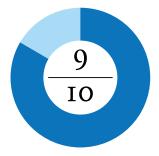
WHY BECOME AN EXHIBITOR

The Piedmont Earth Day Fair brings together the Triad's leading companies and organizations committed to a sustainable future.

As the largest Earth Day Celebration and environmental education event in the region, we anticipate hosting 8,000 people and more than 125 exhibitors this year.



People expected at the fair



Surveyed fair attendees gave an average experience rating of 9 out of 10

As an exhibitor of the 2026 Piedmont Earth Day Fair, your business or organization will benefit from direct exposure to thousands of community members who are interested in environmentally-friendly products or services and committed to green living. Your company's association with the PEA brand — known and respected in the community for the highest standards of sustainability — will help strengthen the community's positive image of your business.





We can help take your business to the next level by offering the following:

- A comprehensive media campaign including exposure on radio, tv, newspapers and magazines, web and social media.
- Access to a targeted consumer base of individuals committed to sustainability, environmental causes and green living.
- An opportunity to brand your business's sustainability efforts, social responsibility and commitment to our community.

Zero Waste Challenge

Our Zero Waste Challenge will minimize the environmental impact of the Fair and further our mission to educate the guests, participants and volunteers in practical ways to be sustainable. Vendors and exhibitors should familiarize themselves with these policies and help us strive for the goal of Zero Waste. Compost and Recycling receptacles will be provided at the Fair. Trash receptacles will not be on site.

EXHIBITOR CATEGORIES

Food & Beverages

Organic, All-Natural Food and Beverages Local Artisanal Food Vegan and Vegetarian Foods Local Sustainable Farms Local Restaurants and Food Trucks

Home & Community

Non-Profit Organizations Environmental Advocacy Sustainable Home and Garden Green Building Products Local Artists

Business & Technology

Solar Energy
Responsible Investing
Clean Transportation
Energy Efficiency
Commercial Composting Services

Health & Lifestyle

Body Care, Nutrition and Health Yoga, Tai Chi and Fitness

Family & Education

Children's Clothing & Toys Environmental Education Local Schools STEM Education

Fashion

Eco-Fashion and Accessories
Fair Trade, Organic and Recycled Products





MARKETING AND PROMOTIONS

The Piedmont Earth Day Fair's comprehensive marketing campaign is responsible for record crowds year after year. We host an average of 6,000-8,000 people, thanks in large part to our marketing campaign that boasts an estimated 4 million local media impressions.

Our annual marketing campaign includes the following:

- Promotional spots on WXII News, Audacy Radio, Fox 8, and other partner media sites
- Ads on Winston-Salem city buses
- More than 130 promotional spots on WFDD 88.5
- Flyers distributed to all elementary students attending Winston-Salem/Forsyth County Schools
- Ads and a full spread in Forsyth Family Magazine, Triad Moms on Main, Best of Winston-Salem and other local magazines and newsletters
- Banners displayed on the University Parkway overpass
- Sponsored ads on social media
- E-newsletter blasts to more than 5,500 targeted consumers in the weeks leading up to the fair
- Calendar listing in dozens of print and online media
- Saturated coverage on PEA's social media sites
- Pre- and post- event media coverage in the Winston-Salem Journal, Piedmont Parent,
 Triad Moms on Main, the Winston-Salem Chronicle, and other local outlets
- Attractive event posters displayed in businesses throughout Winston-Salem and Greensboro



The Fair exceeded expectations! You did an amazing job, from clear communication throughout the process to wonderful support the day of the fair.



BOOTHS AND PACKAGES

The Piedmont Earth Day Fair offers exhibitor booth spaces that provide optimal visibility for an affordable price. We offer special marketing packages that can be added to your registration to increase your reach and impact at the Fair.

Standard Exhibitor Package

For-profit: \$250 by Feb 20, \$300 after Feb 20 Non-profit, gov't, or farm: \$150 by Feb 20, \$200 after Feb 20

• Company/organization name listed in the Earth Day Fair Program distributed at the fair entrance

Discounts for

PFA Business members.

 Company/organization name listed on the PEA website

- 10x10 exhibit booth space
- One 8 ft table and two folding chairs
- Free exhibitor parking

Premium Marketing Package

Additional \$150

- All the benefits of the Standard Exhibitor Package
- PEA Business/Non-profit Member featured on website
- Expanded listing on PEA's website including a link to your website and a 50-word company/product description
- Social Media shout-outs from PEA in lead-up to the event

Ultimate Marketing Package

Additional \$250

- All the benefits of the Standard Exhibitor Booth Package and Premium Marketing upgrade, PLUS...
- Full-color 1/3 page ad in the event program
- Profile in a featured "Exhibitor Spotlight" in the PEA enewsletter, distributed to more than 5,000 people
- Pre-event social media shout out, including your booth number
- Premium booth location at the event

Additional available options: second 10 \times 10 space; tent rental; electricity. See website for pricing and details.

The Fair will remain outside if there is light rain or passing showers. The Fair will be held inside the Education Building in the event of severe weather. Exhibitors can choose to bring their own tent, or rent one through PEA. Electricity and adjoining booth space is available for an additional fee.













"Thanks to you and all your colleagues for creating such a fabulous family and earth-friendly event. We were delighted to participate and found the fair to be well organized, with clear communication, both prior to and during the fair. The support during the fair was amazing, with many folks stopping by our booth to ensure we had everything we needed."













Reserve your booth(s) by February 20th to take advantage of our special early bird rates.

CONTACT

Jamie Maier Executive Director jamie@peaNC.org Register to be an exhibitor: www.peaNC.org/exhibitor







